

## Dropbox Business services partner: SYNEX

SYNEX, a business process services company, is an industry leader in IT distribution and customer care outsourced services. SYNEX offers fixed packages as well as custom services to meet the needs or complexity of any size organization.



| Package   | Price         | Description  |
|---|---------------|--|
| Setup and migration   |               |  |
| Dropbox Jump Start Services SMB I (1–24 users)                                      | \$1,200       | Deployment service includes a 1 hour admin training session, 2 hour technical admin, AD, or SSO configuration workshop, 2 hour enablement workshop focused on training, communications, and change management, and 3 additional trainings targeted at end users, product champions, and help desk. |
| Dropbox Jump Start Services SMB II (25–100 users)                                   | \$2,700       | Deployment service includes the Dropbox Jump Start SMB I services along with the provisioning of users, deployment of the desktop application, consulting on data migration, and 2 hours of post migration support.  |
| Dropbox Advanced Jump Start Services III <u>without</u> data migration (101+ users) | \$4,100       | Deployment service includes 1 hour admin training session, 2 hour technical admin, AD, or SSO configuration workshop, 2 hour enablement workshop focused on training, communications, and change management and 3 additional trainings targeted at end users, product champions, and help desk.    |
| Dropbox Advanced Jump Start Services III with data migration (101+ users)           | Contact SYNEX | Deployment service includes the Dropbox Advanced Jump Start Services III along with data migration. Pricing can vary based on number of users, amount of data, and the complexity of requirements.   |
| Training  |               |  |
| Training (add-on)   | \$290         | Training includes additional two 1 hour sessions of training targeted at end users, product champions, and help desk. Add-on available only as an addition to Dropbox Jump Start Services or Dropbox Services Custom Statement of Work.  |

SYNEX may update their offerings and pricing at any time without notice. Please check with SYNEX for up-to-date information.

