

Try Dropbox. ♥ Dropbox.

Start your customers on our 30-day trial today!

What is a trial?

A trial allows a new team to tryout Dropbox for free for 30 days to see if it's a product fit for the customer's needs.

Why should I encourage my teams to try Dropbox via a trial?

Many 'on the fence' customers appreciate the opportunity to try out software before purchasing, and can make them more likely to commit for a longer period of time. Additionally, a free trial period can be viewed as a 'perk'.

How long does a trial last?

Trials always last 30 days, unless canceled mid-period.

Can I change plans after the trial completes?

No. Once a team rolls over from trial to a paid subscription, the normal rules of canceling or changing a committed subscription apply. Ensure your teams are on the right plans during trial to reduce the risk of being 'locked in' later.

What plans can be trialed?

Standard and Advanced (excluding Advanced Server Integration or Education) Monthly or Annual commitments.

How many seats can be on a trial team?

Up to 500.

What happens at the end of the 30-day trial?

The team is auto-converted into a paid version of the selected plan (including the billing term that was selected when creating the trial).

Can an existing team add a trial period for a free 30 days?

No, only new teams are eligible for trials.

How do I prevent a trial team from 'rolling over' into a paid commitment?

The team must be manually 'canceled' before the roll-over date.

Can I change my plan or my seat-count mid-trial?

You can increase or decrease the seat count, but you can only change plan types from Standard to Advanced.

How do I request a trial for my customer?

Visit the Ingram Micro Cloud Market Place (CMP) and select either Standard or Advance - 30 Day Trial.

Dropbox Business: Advanced (Annual) ⓘ TRIAL AVAILABLE	30 day(s) (Trial) ▼	ADD TO CART
Dropbox Business: Advanced (Monthly) ⓘ TRIAL AVAILABLE	30 day(s) (Trial) ▼	ADD TO CART
Dropbox Business: Standard (Annual) ⓘ TRIAL AVAILABLE	30 day(s) (Trial) ▼	ADD TO CART
Dropbox Business: Standard (Monthly) ⓘ TRIAL AVAILABLE	30 day(s) (Trial) ▼	ADD TO CART