

Dropbox Business services partner: Nitor Solutions, Inc.

Nitor Solutions, Inc., a Service-Disabled Veteran-Owned Business, is a premier solution provider focused on emerging technology and escalation services. We are built to service Mid-Market and Enterprise while fitting SMB needs as well. Nitor offers standard/fixed packages, managed services, as well as custom services to meet the needs or complexity of any size organization.

Package	Price	Description
Setup and migration		
Deployment (recommended)	\$1,250	Consult on Provisioning, Account Capture, Admin Console settings, Admin Toolkit, user comms template, 2 standard training Sessions; *Up to 1,000 Users; For more users: custom scoping
Deployment with SSO (recommended)	\$1,500	Everything above + SSO Integration; *Up to 1,000 Users; For more users: custom scoping
Data Migration (From File Server)	\$1,500 + \$1/GB	Highly recommend pairing with "Deployment" (with or without SSO); Server Integration SKU required. (Ask for detailed quote)
Data Migration (From Box, ShareFile, Egnyte, OneDrive, Google Drive)	\$2,000 + \$15/user + \$2.00/GB	Highly recommend pairing with "Deployment SKU" (with or without SSO); Includes user + permission Mapping; Server Integration SKU required; Utilizes Tervela CFP Software (includes license for 1 year); (Ask for detailed quote)
Managed Services		
Dropbox Proactive Consulting + Support		<p>Objective</p> <p>To support Dropbox Business teams after onboarding (does not include services such as: deployment, data migration, formal training)</p>

Package

Price

Description

License Quantity

3-10
11-49
50-99
100-349
350-5,000

5,000+

Price (Per Month)

\$175
\$250
\$300
\$350
\$1/member/month
("True Up" every
60 days)
Contact:
dropbox@nitorsi.com

Includes

- 8x5 US-Based Phone/Screen Share Support
- Consulting/Support on Following
Dropbox Features:
 - File Folder/Sharing
 - File Recovery Assistance
 - Team Folders
 - Permissions
 - Smart Sync
 - Auditing
 - Remote Wipes (i.e., for personnel changes)
 - 2FA Setups (After Onboarding Project)
 - Office 365 Integration
 - Dropbox Paper
 - Dropbox badge
 - Commenting
 - File Requests

Custom Services + Integrations

- Migrations from Multiple Source Points (File Servers + others)
- File/Folder Structure Topology Consulting
- DRM/DLP/SIEM Integrations
- Custom Training

Book a time slot to discuss:

https://calendly.com/dropbox_services/presales

- White-labeled Services for other partners
- Onsite Engagements
- Long-Term Engagements

Training/Workshops

Standard Training

\$150

Standard 1-hr training session targeted at either Admins, Help Desk Admin, End Users. Custom Training available: Reach out to dropbox@nitorsi.com

Team Folders Workshop

\$625

4-hour class on Team Folder setup including a hands-on workshop of setting up folders, permission, etc.

Nitor may update their offerings and pricing at any time without notice. Please check with Nitor for up-to-date information.

For more information contact Brooks McCluskey and Stephan Berna at dropbox@nitorsi.com.